



### Message from the CEO of Privéa Groupe

lasting building legacies,

In today's rapidly evolving world, **Ultra High Net Worth Individuals (UHNWIs)** seek more than just premium services; they desire discretion, strategic vision, and a partner who understands their unique lifestyle and aspirations. Privéa Groupe was born out of this necessity—to bridge the gap between ambition and achievement, offering bespoke PR, communication, and business consulting solutions that redefine success in the luxury sphere. For those who seek the unparalleled, Privéa

Monaco, Albania, Spain, Greece, Lisbon,

At Privéa Groupe, we believe that true France, Italy, and the West Balkans, luxury goes beyond exclusivity—it is we stand at the crossroads of **prestige and** about crafting timeless experiences, influence. Our expertise spans vachting, and supercars, luxury real estate, hospitality, unlocking unparalleled opportunities and high-value investments, ensuring for those who demand the extraordinary, that our clients remain at the **forefront** of sophistication and opportunity.

> At Privéa Groupe, we don't just **connect** clients to luxury—we shape the narratives, investments, and experiences that define the future of the elite. Whether it's **elevating** global brands, orchestrating exclusive partnerships, or securing high-profile transactions, our mission is clear: to curate and deliver excellence without limits.

Groupe is more than a consultancy—it is your With an international presence across **trusted gateway to the extraordinary**.

Ultra High Net Worth Individuals (UHNWIs) seek more thanjustpremiumservices; they desire discretion, strategic vision, and a partner who understands their unique lifestyle and aspirations. Privéa Groupe was born out of this necessity—to bridge the gap between ambition and achievement, offering bespoke PR, communication, and business consulting solutions that redefine success in the luxury sphere.

Welcome to the next era of luxury.

Albana Cereneci

CEO & co-Founder, Privéa Groupe



### Message from the CTO of Privéa Groupe

At **Privéa Groupe**, innovation is the foundation **experiences**, of our success. In a world where digital influence and technological advancement shape the future of luxury, our role is to ensure that **our clients** and partners stay ahead of the curve— Albania, Spain, Greece, Lisbon, France, with cutting-edge digital solutions, strategic insights, and a seamless fusion of technology and exclusivity.

As **Chief Technology Officer**, my mission is to drive **digital transformation** in the luxury sector, ensuring that our PR, communication, to elevate their presence and influence. and business consulting strategies are powered by the latest advancements Luxury in the digital era is about more developing bespoke it's

we integrate precision and innovation into everything we do.

With an international presence in Monaco, Italy, and the West Balkans, Privéa Groupe operates at the forefront of digital luxury. Our expertise spans yachting, supercars, real estate, hospitality, and high-value investments, ensuring that our clients not only maintain exclusivity but also leverage technology

in AI, data analytics, cybersecurity, than visibility-it's about strategic and immersive experiences. Whether positioning, security, and innovation. At **digital** Privéa Groupe, we are committed to providing branding, enhancing online reputation ultra-personalized, technology-driven management, or leveraging emerging solutions that reinforce our clients' standing technologies to create unique luxury at the pinnacle of prestige and influence.

Luxury in the digital era is about more than visibility—it's about strategic positioning, security, and innovation.

Welcome to Privéa Groupe—where vision meets execution, and excellence is the only standard.

**Anna Cereneci** Chief Operating Officer, Privéa Groupe



### Message from the COO of Privéa Groupe

unwavering commitment to excellence. shapes the future of luxury.

orchestrating curating bespoke strategies, delivering results that expectations. Whether it's navigating complex luxury markets, securing Luxury is not just about access—it's about Individuals (UHNWIs) and luxury service that is as exclusive as our clientele. **brands** to thrive in an ever-evolving world.

At **PrivéaGroupe**, we operate at the intersection With a presence in **Monaco**, **Albania**, **Spain**, of luxury, strategy, and influence, Greece, Lisbon, France, Italy, and the ensuring that every initiative we undertake is West Balkans, Privéa Groupe is more than executed with precision, discretion, and an a consultancy—it is a strategic force that

As Chief Operating Officer, my focus Our expertise in yachting, supercars, is on transforming vision into reality- real estate, hospitality, and exclusive seamless operations, investments allows us to create unparalleled and opportunities for our clients, ensuring they exceed remain at the forefront of the industry.

high-value partnerships, or crafting strategicpositioning, brandelevation, and compelling narratives, our team is curated experiences that define prestige. dedicated to providing tailored solutions At Privéa Groupe, we take pride in delivering that empower Ultra High Net Worth beyond expectations, offering a level of

With a presence in Monaco, Albania, Spain, Greece, Lisbon, France, Italy, and the West Balkans, Privéa Groupe is more than a consultancy—it is **a strategic** force that shapes the future of luxuru.

Welcome to Privéa Groupe-where vision meets execution, and excellence is the only standard.

#### **Enri Mato**

Chief Operating & co-Founder, Privéa Groupe

# INTODUCTION TO PRIVÉA GROUPE



### 1. Introduction to Privéa Groupe

Privéa Groupe is an elite PR, communication, and business consulting agency dedicated to Ultra High Net Worth Individuals (UHNWIs), luxury brands, and high-caliber enterprises. With a presence in Monaco, Albania, Spain, Greece, Lisbon, France, Italy, and the West Balkans, we deliver tailored, high-impact strategies that enhance brand prestige and maximize influence.

Privéa Groupe is a premier agency specializing in public relations, communication, and business consulting tailored exclusively for Ultra High Net Worth Individuals (UHNWIs). Our mission is to provide bespoke, discreet, and high-impact solutions that align with the unique lifestyles, aspirations, and business needs of our elite clientele.

With a focus on luxury, exclusivity, and precision, Privéa Groupe operates across multiple verticals, including yacht agency, sports, real estate, supercars, and more. Our team of experts combines global expertise with local insights to deliver unparalleled service.

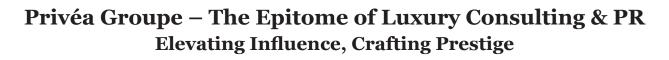
### **Our Core Philosophy:**

**Exclusivity** – We cater to a select clientele seeking bespoke, confidential, and highly effective services.

**Discretion** – We understand the importance of privacy in high-net-worth circles and ensure absolute confidentiality.

Global Reach, Local Expertise – Our extensive international network provides insider access to the world's most exclusive markets.

# PRIVÉA GROUPE CORE SERVICES





### 2.1. PR & Communication for Luxury Brands and Individuals

Privéa Groupe specializes in curating high-end narratives that amplify prestige and elevate brand presence in elite circles.

**Reputation Management & Personal Branding:** Crafting and maintaining a flawless public image for UHNWIs.

**Media Relations:** Securing exclusive coverage in top-tier global publications.

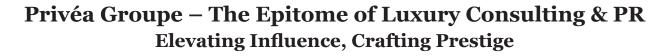
**Crisis Communication:** Discreetly managing sensitive situations to protect client reputations.

**Personal Branding:** Developing bespoke strategies to elevate personal and professional brands.

**Event Management:** Organizing high-profile, private events that reflect the client's stature.

#### PR & Communication Solutions:

- \* Reputation Management & UHNW Personal Branding
- \* Exclusive Media Placement (Forbes, Robb Report, FT, Architectural Digest)
- \* VIP Event Planning & Global Networking
- \* Social Media & Digital Influence Strategies
- \* Luxury Brand Storytelling & Crisis Communication
- \* Influencer & Ambassador Partnerships





### 2.2. Business Consulting for UHNWIs & Luxury Enterprises

Our consulting services help individuals and businesses navigate complex global markets with precision and discretion.

**Strategic Advisory:** Providing insights and strategies for wealth preservation and growth.

**Investment Opportunities:** Identifying and securing exclusive investment opportunities.

Market Entry Strategies: Assisting with global expansion and market penetration.

Partnerships & Alliances: Facilitating strategic collaborations with luxury brands and businesses.

### **Key Areas of Expertise:**

- \* Strategic Business Expansion & Market Entry
- \* Concierge-Level Business Solutions for UHNWIs
- \* Investment Advisory (Luxury Real Estate, Yachting, Private Aviation, Art, & Hospitality)
- \* Mergers & Acquisitions for Luxury Brands
- \* Tax & Wealth Management Consulting

### **Expertise Covers:**

- \* Business Expansion & Market Entry Strategy
- \* Mergers & Acquisitions for Luxury Sectors
- \* VIP Concierge-Level Business Solutions
- \* Tax Optimization & Wealth Structuring
- \* Family Office Advisory Services



### 2.3. Yacht & Superyacht Advisory

Privéa Groupe offers end-to-end consultancy for yacht acquisitions, sales, management, and chartering through a global network of premier brokers.

**Yacht Acquisition & Sales:** Assisting with the purchase, sale, or charter of luxury yachts.

Customization & Design: Tailoring yachts to reflect the client's personal style and needs.

Crew Management: Recruiting and managing highly skilled yacht crews.

Exclusive Experiences: Organizing private yacht events and expeditions.

#### **Specialized Services:**

- \* Yacht Agency & Management
- \* Private Yacht & Superyacht Brokerage
- \* Custom Yacht Build & Design Advisory
- \* VIP Yacht Charter & Concierge Services
- \* Yachting PR & Elite Branding Strategies
- \* Custom Superyacht Builds & Design Advisory
- \* Bespoke Yacht Brokerage & Sales Consultation
- \* Luxury Yacht Charter & VIP Concierge Services
- \* Yachting Media & PR Strategy for Global Exposure & Elite Branding Strategies



### 2.4. Real Estate & Hospitality Investment Consulting – Exclusive Investment & Advisory

We provide high-level consultancy for luxury real estate investments, hospitality ventures, and bespoke property acquisitions.

Luxury Property Acquisition: Identifying and securing prime real estate globally.

Portfolio Management: Optimizing real estate investments for maximum ROI.

**Interior Design & Styling:** Collaborating with top designers to create bespoke living spaces.

Concierge Services: Offering end-to-end property management and maintenance.

#### Our Expertise Covers:

- \* Exclusive Off-Market Property Sourcing
- \* High-Value Real Estate Investment Strategies
- \* Luxury Hotel Acquisitions & Hospitality Consulting
- \* Ultra-Luxury Resort Development Advisory

### Services Include:

- \* Ultra-Luxury Property Sourcing (Off-Market & Exclusive Listings)
- \* Private Real Estate Investment Consulting
- \* Hospitality & Resort Development Advisory
- \* High-Net-Worth Relocation & Citizenship by Investment



### 2.5. Supercar & Luxury Assets - The Art of Collecting & Investing

Privéa Groupe connects clients with the rarest supercars, fine art, watches, and other valuable luxury assets. For automotive connoisseurs and collectors, Privéa Groupe facilitates access to the world's rarest and most exclusive supercars.

**Acquisition & Sales:** Facilitating the purchase or sale of rare and exclusive supercars.

**Customization:** Personalizing vehicles to meet the client's exact specifications.

**Collection Management:** Curating and managing luxury car collections. **Exclusive Events:** Organizing private supercar showcases and track days.

#### Services Include:

- \* Custom Supercar Procurement & Private Sales
- \* VIP Driving Experiences & Track Days
- \* Exclusive Automotive Brand Collaborations & PR



### 2.6. Sport & Entertainment – Managing Elite Talent & Experiences

Privéa Groupe extends its expertise to elite sports management, offering tailored career and brand strategies for top-tier athletes. We offer top-tier representation and career development for athletes, entertainers, and public figures.

Athlete Representation: Managing PR and branding for professional athletes.

**Sports Investments:** Advising on acquisitions of sports teams, clubs, or franchises.

**Exclusive Access:** Securing VIP access to global sporting events (e.g., Formula 1, Grand Slam tournaments).

Sponsorships & Endorsements: Negotiating high-value deals for UHNWIs and their businesses.

#### Our Sports Division Handles:

- \* High-Value Sponsorship & Brand Partnerships
- \* Luxury Lifestyle Management for Athletes
- \* Investment Consulting & Wealth Planning
- \* PR & Image Consulting for Sports Personalities



### 2.7. Talent - Elevating Icons & Influencers

We manage high-profile individuals across industries, offering strategic branding, financial planning, and career expansion.

Image & Brand Management for High-Profile Figures: Develop and maintain a flawless public image.

Social Media & Digital Influence Consulting: Curate content that aligns with the individual's brand and values.

Sponsorship & Media Negotiations: Secure high-value endorsement deals and partnerships, ensure maximum ROI for every collaboration.

**Personal Wealth Management & Business Ventures:** Provide strategic financial planning and investment advice. Offer family office advisory services for long-term wealth preservation.

#### **Talent Services:**

- \* Image & Brand Management for High-Profile Figures
- \* Social Media & Digital Influence Consulting
- \* Sponsorship & Media Negotiations
- \* Personal Wealth Management & Business Ventures



### 2.8. Investment - Tailored Wealth Strategies for UHNWIs

Privéa Groupe curates exclusive investment opportunities in luxury markets, hospitality, real estate, and high-yield industries. Privéa Groupé specializes in providing tailored investment solutions for Ultra High Net Worth Individuals (UHNWIs). We curate exclusive opportunities in luxury markets, hospitality, real estate, and high-yield industries, ensuring our clients achieve both financial growth and lifestyle enhancement.

**Perception of Elitism:** While exclusivity is a selling point, ensure the brand doesn't come across as unapproachable. Balance exclusivity with warmth and professionalism in your communications.

**Global Appeal:** While the French-inspired name is elegant, ensure it resonates across cultures. Avoid overly complex or obscure French terms that might confuse international clients.

**Competition:** Differentiate Privéa Groupé by emphasizing your unique value proposition—whether it's your deep expertise, unparalleled discretion, or innovative approach to luxury PR and consulting.

#### **Investment Solutions:**

- \* Strategic Investment in High-Growth Markets
- \* Luxury Real Estate Investments
- \* Hospitality & Lifestyle Investments
- \* Art, Collectibles & Alternative Investments
- \* Wealth Structuring & Tax Optimization

# PRIVÉA GROUPE GLOBAL PRESENCE



### 3. Global Presence & Strategic Locations

Privéa Groupé operates in the world's most prestigious luxury hubs, offering clients unparalleled access to exclusive opportunities, networks, and experiences. Our global presence ensures that we deliver localized expertise with an international reach. We operate in key luxury hubs, ensuring our clients have access to the best services, connections, and opportunities worldwide:

- \* **Monaco** The heart of luxury yachting and finance
- \* **Spain** (Barcelona, Marbella, Madrid) Prime real estate and hospitality markets
- \* **Greece** Exclusive yacht charters and tourism investments
- \* **Lisbon** Rising luxury investment destination
- \* France (Paris, Cannes, Saint-Tropez) Luxury fashion, real estate, and entertainment industry connections
- \* Italy (Milan, Rome, Sardinia) High-end fashion, supercars, and fine living
- \* West Balkans (Albania, Montenegro, Croatia) Emerging luxury real estate and tourism sectors
- \* UK (London) A center for finance, art, and luxury real estate, home to some of the world's most prestigious events and institutions
- \* **Dubai** A global hub for luxury real estate, hospitality, and innovation, known for its opulent lifestyle and high-net-worth community

# WHY CHOOSE PRIVÉA GROUPE?



### 4. Why Choose Privéa Groupe?

### A. Elite Access & Unparalleled Networks

We connect clients with the most exclusive circles, leveraging our insider knowledge and strong relationships with luxury industry leaders.

### **B.** Bespoke & Confidential Service

Every client receives a tailored, high-touch approach with strict confidentiality protocols.

### C. Results-Driven Strategies

We combine creative vision with strategic execution to deliver measurable impact.

### D. Multilingual & Multicultural Expertise

Our team speaks multiple languages and understands the nuances of different high-net-worth cultures, ensuring seamless communication and negotiations.

# PRIVÉA GROUPE TARGET AUDIENCE



### 5. Target Audience - Exclusively Serving the Elite

Privéa Groupé is dedicated to serving Ultra High Net Worth Individuals (UHNWIs) who demand the highest levels of discretion, exclusivity, and excellence. Our clients are leaders in their fields, and we are committed to delivering bespoke solutions that align with their unique lifestyles, aspirations, and business needs. Our clients value discretion, exclusivity, and excellence, and we are committed to delivering services that exceed their expectations.

#### Our Clientele:

**Entrepreneurs & Business Leaders:** Visionaries shaping industries and driving global innovation. Seeking strategic growth, wealth preservation, and elite networking opportunities.

**Celebrities & Public Figures:** High-profile individuals requiring impeccable reputation management and personal branding. Looking to expand their influence and secure lucrative partnerships.

**Royalty & Diplomats:**Leaders who value absolute discretion and bespoke lifestyle management. Requiring tailored solutions for wealth, legacy, and global influence

**Investors & Philanthropists:** Individuals focused on high-yield investments and impactful philanthropy. Seeking curated opportunities in luxury markets and sustainable ventures

### Unique Value Proposition:

- \* Bespoke Solutions: Tailored strategies that reflect the individuality of each client.
- \* Global Network: Access to an exclusive network of luxury brands, experts, and opportunities.
- \* Discretion & Privacy: Uncompromising commitment to confidentiality.
- \* End-to-End Service: Seamless management of all aspects of a client's lifestyle and business needs.
- \* Innovation & Creativity: Pioneering new approaches to luxury and business consulting.

# PRIVÉA GROUPE MARKETING STRATEGY



### 7. Marketing Strategy

### **Brand Positioning**

- \* Tagline: "Redefining Excellence for the Elite."
- \* Messaging: Focus on exclusivity, precision, and unparalleled service.

### **Digital Presence**

- \* Website: A sleek, minimalist design with password-protected sections for clients.
- \* Social Media: Curated content on Instagram, LinkedIn, and Twitter showcasing success stories and luxury lifestyle insights.
- \* Content Marketing: Publishing thought leadership articles, case studies, and luxury trend reports.

### **Partnerships**

- \* Collaborating with luxury brands, private clubs, and exclusive events to enhance visibility.
- \* Partnering with global media outlets for targeted PR campaigns.

### **Client Acquisition**

- \* Referrals: Leveraging existing client networks for word-of-mouth marketing.
- \* Exclusive Events: Hosting private gatherings to attract potential clients.
- \* Direct Outreach: Personalized campaigns targeting UHNWIs through luxury channels.

# PRIVÉA GROUPE CASE STUDIES & SUCCESS STORIES



### 8. Case Studies & Success Stories - Let Privéa Groupé transform your vision into reality

Case Study 1: Reputation Management for a High-Profile Entrepreneur

*Challenge:* A prominent entrepreneur faced a media crisis threatening their personal and professional reputation.

Solution: Privéa Groupé implemented a discreet, multi-phase strategy:

- \* Conducted a thorough media audit to identify key issues.
- \* Crafted a tailored narrative to reframe the story.
- \* Secured exclusive interviews in top-tier publications (e.g., Forbes, Financial Times).

**Result:** The crisis was resolved within weeks, with the entrepreneur's reputation not only restored but elevated.

Case Study 2: Facilitating a \$50M Luxury Yacht Acquisition

Challenge: A Middle Eastern royal family sought a custom superyacht that reflected their stature and lifestyle.

**Solution:** Privéa Groupé leveraged its global network to:

\* Identify and negotiate the purchase of a rare, custom-built superyacht.

\* Oversee design modifications to meet the family's exact specifications.

\* Arrange exclusive charter experiences for private events.

Result: The family acquired their dream yacht, with Privéa Groupé managing the entire process seamlessly and discreetly.

Case Study 3: Securing a \$10M Endorsement Deal

*Challenge:* A professional athlete needed to maximize their brand value through high-profile partnerships.

**Solution:** Privéa Groupé:

\* Developed a comprehensive personal branding strategy.

- \* Negotiated with luxury brands to secure a \$10M endorsement deal.
- \* Managed PR campaigns to amplify the athlete's global presence.

**Result:** The athlete became a global icon, with increased sponsorship opportunities and a stronger personal brand.

# PRIVÉA GROUPE FUTURE VISION



### 9. Future Vision - Pioneering the Future of Luxury Consulting

Privéa Groupé aims to become the **global leader in PR**, **communication**, **and business consulting for Ultra High Net Worth Individuals (UHNWIs).** We are committed to redefining excellence in the luxury sector by expanding our reach, embracing innovation, and delivering unparalleled value to our clients.

- \* **Expand into Emerging Markets:** Establish a presence in high-growth regions such as Asia, the Middle East, and Africa. Tap into new opportunities in luxury real estate, hospitality, and investments.
- \* Leverage Cutting-Edge Technology: Integrate AI and data analytics to enhance decision-making and client experiences. Develop proprietary platforms for personalized service delivery.
- \* **Set New Standards for Excellence:** Continuously innovate our service offerings to stay ahead of industry trends. Foster a culture of excellence, creativity, and client-centricity.
- \* Enhance Global Networks: Strengthen partnerships with luxury brands, media outlets, and industry leaders. Build an even more exclusive network of high-net-worth individuals and enterprises.
- \* Sustainability & Social Responsibility: Promote sustainable investments and ethical practices in the luxury sector. Support philanthropic initiatives that align with our clients' values.

# CONTACT PRIVÉA GROUPE



### 10. Contact Privéa Groupe

For tailored PR, business consulting, and luxury services, Privéa Groupe is your trusted partner in exclusivity, influence, and success.

\* **Headquarters:** Monaco

\* Offices: France, Spain, Italy, Greece, Albania, Lisbon, West Balkans

\* Email: contact@priveagroupe.com

\* Website: www.priveagroupe.com

\* Social Media: @priveagroupe (Instagram, LinkedIn, X)



Thank you

Grazie

Dzięki

Danke

*Faleminderit* 

**MERCI** 

Terima kasih

Obrigado

Gracias

Tack

Συχαριστώ

